



## JIM CROSSIN

Vice President, Development, Principal  
37 Years of Experience

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*“Flaherty & Collins Properties gets the job done because we have a strong team. Construction, finance, management and marketing are all involved throughout the development process. This team approach means we get the deal closed and develop successful properties in the most efficient, effective manner possible.”*

### RESPONSIBILITIES

Jim creates new multi-family development opportunities for Flaherty & Collins Properties. Jim is involved throughout the entire development process to ensure the property is developed for maximum investment return. During his nearly 19 years at Flaherty & Collins Properties, he has participated in the development of more than 3,500 units.

### EDUCATION

BA Economics  
DePauw University - Greencastle, Indiana

### PERSONAL

Jim is married with two children. He enjoys playing sports and spending time with his family.

### PROFESSIONAL EXPERIENCE

Jim’s professional career began in 1985 in commercial banking with The Indiana National Bank. In 1988, he began a 10-year stint in commercial real estate with two local firms, specializing in office leasing, development and acquisition. He joined Flaherty & Collins Properties in 1999.

### ACCREDITATIONS / ORGANIZATIONS

Certified Commercial Investment Member (CCIM)  
International Council of Shopping Centers  
Indiana Apartment Association  
Licensed Real Estate Broker